

Business expo a 'perfect opportunity' to showcase

Midlothian & East Lothian Chamber of Commerce (MELCC) are once again hosting their popular Business Expo.

The date is Thursday, September 26 and the venue is the National Mining Museum, Lady Victoria Colliery, Newtongrange EH22 4QN.

Karen Ritchie, the Chamber CEO, said this provides the perfect opportunity for local firms to showcase their opportunities, products and services.

Stands are available at £175 excluding VAT for members and £225 excluding VAT for non-members but the exhibition is free to attend and is open to all businesses, regardless of location.

Ritchie added: "If you want to work with local businesses for procurement, recruitment, business services, such as legal, accountancy or even stationery supplies, then the Midlothian & East Lothian Business Expo provides you with the opportunity to grow your network.

"There will be around 40-plus businesses exhibiting and we expect hundreds of delegates on the day, allowing you to meet and build relationships face-to-face."

The event is from 10am to 4pm to visitors and 9am to 5pm for exhibitors and, throughout the day, there will be free business workshops to help support your business. One is on a

quick way to expand your professional contacts and another features how to break deadlock in business negotiation.

For free attend book here
<https://www.melcc.org.uk/chamber-events/1150/>

The book a stand space here
<https://www.melcc.org.uk/chamber-events/1154/>

Meanwhile, a joint Chamber lunch is on Wednesday, September 11 at the Mercure, Livingston EH54 6QB (noon to 2pm) when Gerry Forristal, a B2B buyer behaviour and value articulation consultant is the main speaker. He will talk about cracking the buyer code and unveiling the keys to true and lasting customer engagement.

The cost is £32.50 excluding VAT for members and £40.83 excluding VAT for non-members.

And booking is now open for a Chamber training session on emergency first aid to be held at Eskmills Business Park, Musselburgh, on Tuesday, November 26.

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PICTURE: Speed networking in operation. Contributed by MELCC