## Part exchange offers announced by Allanwater Homes

FANTASTIC OPPORTUNITY TO ENJOY PART EXCHANGE ANNOUNCED BY ALLANWATER HOMES

 Housebuilder reflects on superb value for money currently available in Hillfoots market

Allanwater Homes has announced that it is offering partexchange on selected properties at its developments in Alloa, Alva, and Saline in Fife.

Now selling from its eighth phase, with a superb range of family friendly, energy efficient homes from three to five bedrooms, Earlsfield Court at Alloa Park, the newly named eighth phase, is a flagship development for Allanwater. Prices are from £174,995.

Silver Glen in Alva was launched at Easter of this year, and has already proved very popular with local homehunters from all over the Hillfoots and beyond. Well designed properties, such as the new three bedroom detached Sidlaw villa at £214,995, are on offer here. The Sidlaw has three good sized double bedrooms, all with fitted wardrobes. Three bedroom demi detached Arrochar villas are from £174,995.

Only a few properties remain for sale at The Views in Saline, known for its superb semi rural setting, and range of stylish family homes. Current prices are from £220,000 for the last Cuillin housetype which is a ready to move into property, complete with carpets and fully turfed garden.

×

The part exchange announcement comes from Allanwater Homes as recent house valuations in Clackmannanshire reveal the extraordinary value for money the "Wee County" offers homehunters, with some three bedroom semi—detached properties selling for up to £75k less in Clackmannanshire than in nearby Stirling.

Allanwater Homes Managing Director David Stirling attributes the trend to the fact that Clackmannanshire currently has no national housebuilders offering any developments, and, as such the area is flying under the radar.

"Volume builders in areas like Stirling and Falkirk are helping to push the envelope on prices, and this pushes up the values of second hand properties too. In Clackmannanshire we are one of only three builders developing here, so the county has become something of a hidden gem where you can enjoy a much larger house for the same money, and have a short commute of say only six miles to get to work in Stirling," he said.

"The Stirling and Falkirk areas have been increasing quite quickly in property values over the last twelve months. Clackmannanshire has been increasing, but much more slowly," he added.

Mr Stirling also pointed out that recent property surveys in Clackmannanshire indicate that there has always been a price difference between the areas, with the Wee County always being below, however the difference has never been as much as it is presently.

"On this basis it looks like Clacks is due a price correction," he said. "The question therefore is whether Clacks is going to become a housing hot spot or up and coming. It could potentially be somewhere a buyer should get into now to see the biggest growth in their equity as prices pull back closer to the surrounding areas."

Mr Stirling ended by saying that he believed a number of volume builders would shortly be coming to develop sites in Clackmannanshire.

"Along with the imminent approval of development land in Dollar, which will attract national builders, this all means that Clacks will be much more visible in terms of marketing, which will lead to it potentially becoming a hot spot."

"Our new part exchange scheme, available now on selected properties, makes it easier than ever before to access a larger, energy efficient new home in Clackmannanshire. There has never be a better opportunity to consider a move in 2020."

Allanwater Homes is also boosting its market position with a superb "as standard" specification included in new homes at Silver Glen, Alva, and Earlsfield Court, Alloa.

One of the very best around for value for money, it includes Rocha sanitaryware, Zanussi stainless steel appliances with induction hob, thermostatic shower, kitchen from Moore's, and monoblock driveway.

"Please check out our developments online at <a href="https://www.allanwaterhomes.co.uk">www.allanwaterhomes.co.uk</a> or come into our Sales and Marketing Suites where we will be delighted to discuss your options with you in more detail," said David Stirling.

Earlsfield Court Alloa Park - 01259 219098

Silver Glen, Alva — 07845 014368

The Views, Saline - 07860 954077

All developments open Thursday to Monday 11.00am to 5.30pm.