

Record growth for leading network provider

ONE of the UK's leading independent network providers is celebrating its most successful year to date with revenues exceeding £20 million – up by 41% on the previous year along with a threefold growth in profits.

Established in 1994, Commsworld is one of the country's most reputable providers of digital connectivity, managing the largest privately funded Optical Core Network in the UK.

As the demand for businesses to be connected and the need to use Cloud services continues to grow, Commsworld has exceeded its targets and registered a record year of success.

This has been made possible due to a number of highlights, including the awarding of the largest public sector contract within the industry across the UK, the acquisition of a cloud services business – as well as the expansion of its Fluency network to create the UK's largest independently owned, ultra-fast optical core network.

Other factors contributed to its record year; the restructure of its board adding highly experienced individuals to its team while securing numerous long-term contracts with companies such as AGS Airports Limited and Briggs Marine.



Ricky Nicol CEO of Commsworld Photo | Ian Georgeson

Ricky Nicol, Chief Executive of Commsworld, said: “It’s been an outstanding year for us and as ever, our growth and success has largely come from the support and strong relationships we have with our customers.

“The larger organisations have dominated for so long but we’re now seeing that customers want more than the status quo and we have been able to fill the gap, offering a fleet of foot and personal service appreciated by our customers.

“We’re seeing that now with all manner of potential clients, from the smallest to the biggest – and a flying start to 2019 has seen us secure a multi-year, multimillion pound contract with a FTSE 100 company based in England.”

As well as financial success, the firm appointed Bruce Strang to its board as MD of Commsworld to help build the organisation and bring with him a wealth of experience from roles at the City of Edinburgh Council – where he was CIO – and Capita Udata previously.

Commsworld is an Edinburgh headquartered firm, with offices in Glasgow and Aberdeen and more than 100 staff operating across public and private sector contracts.