

# Recruitment company opening office in Edinburgh



primestaff the recruitment consultancy who have been based in Glasgow until now are opening an office in Edinburgh and expansion to Dundee is on the cards.

The company have confirmed that their target is to increase turnover to £20 million by 2020, and this is now in sight.

The company was recently bought out by management and they have launched a major sponsorship of one of the only two Scottish rugby teams, Glasgow Warriors.

Technical business manager Derek Thomson will work in Edinburgh and Glasgow and his colleague Matthew Bowater, a recruitment consultant has also come to work at the firm.

Robert Muir, formerly of Bibby Factors, has taken on the role of Group Business Development Director, while recruitment consultants Leigh Carroll and Stephen Johnston have joined Black & Black Recruitment and Prime Commercial Ltd respectively.

Chief Executive Danny McIntyre said: "This is an exciting time for our business. There's a great deal of opportunity across Scotland and we have a talented group in place ready to take Primestaff to the next level.

"Hiring the right people has always been central to our growth and by continuing to grow our team with talented staff, it will help us to adapt to challenges and take advantage of opportunities in the marketplace."

Group Business Development Director Robert Muir added: "While at Bibby Factors I worked closely with Primestaff for many

years. I have always been impressed with their approach and have watched with interest as the company has grown. I couldn't be more pleased to join the team and help the company take the next step.

"With some rival agencies moving out of Glasgow, and with Edinburgh as an area of growth, I'm excited to work across both cities to create and unearth new opportunities."