

# Bidding Specialists Get Year 3 off to a Winning Start!

Lothian based Bid Specialists, AM Bid Services are delighted to announce the appointment of David Gray to the newly created role of Bid Development Director.

David joins the business on 3rd October 2016, at the start of Year 3 for AM Bid Services. The first two years have seen the company grow at an exponential rate, with turnover for 2015/16 exceeding £1¼ million.

This will be the second time David has worked with Andrew Morrison, the company's Managing Director. Andrew originally recruited David to his first career role in 2005 with Orchard & Shipman plc in Edinburgh. Andrew and David worked together for 5 years achieving considerable bidding success. During the intervening 6 years, David has held bidding and business development roles with EDF Energy and Hanover Scotland.

Speaking about joining AM Bid Services, David said: "I am delighted to be joining such a dynamic, expanding company. What AM Bid Services has achieved in its first 2 years is truly remarkable and I am hugely excited about my new role. I am looking forward to working with our current clients and to building relationships with new organisations, helping businesses of all sizes to achieve their growth potential, through successful bidding and winning of new contracts. Andrew has kept me updated on the progress of the business during its first 2 years, so I will be able to hit the ground running."

Sharing David's excitement and enthusiasm for the new role, Andrew Morrison said: "The speed of AM Bid Services growth necessitates a senior level appointment to service our clients' bidding needs. David joining our business from a

flourishing career with a multi-national organisation is a huge vote of confidence in our direction of travel. More and more opportunities in the public, private and third sectors are being procured using tender processes – businesses of all sizes are realising that bringing in AM Bid Services can give them the winning edge.”

In joining the company, David’s focus will be on business growth by working in partnership with existing and new clients to develop their bidding success strategies.

Further information about AM Bid Services can be found at:  
[www.ambidservices.co.uk](http://www.ambidservices.co.uk)