

Anyone for Padel tennis?

It seems that there is a great demand and this has allowed a Scots firm to serve up success.

An East Lothian company is experiencing a surge in domestic and international manufacturing orders for its tennis courts.

Padel tennis, a racquet sport, is played mainly in Spain and Hispanic America but is now gaining ground in places like the Bahamas, France, Monaco, Germany and Sweden.

Total Padel, who employ six people at their assembly and distribution base, expect to almost treble that number in the next two years and has ambitions to grow their UK market to 300 per cent over the next two years to end of 2016 and international market a further 200% in the same period.

The company has received business start-up assistance from Business Gateway, Scottish Enterprise and East Lothian Council.

Business Minister Fergus Ewing said:

“Scotland has produced many recognised and respected brands across a range of sectors, Total Padel is a great example of a thriving Scottish business both at home and on the international stage.

“Exports are a hugely important part of the economy and allow Scottish companies to compete on the international stage while showcasing new ideas and technologies.

“Strengthening Scotland’s manufacturing base is a key part of our vision to improve the country’s economic performance and to create new jobs.

“The Scottish Government is determined to do all we can to support businesses and that is why we are working with Business Gateway, Scottish Enterprise and Highlands and

Islands Enterprise to help companies reach new markets.”

Total Padel Managing Director, Kenny Abbot, a Scottish Padel tennis player, said:

“Business Gateway has been a fantastic help, identifying many useful workshops and getting us assistance through Scottish Enterprise, in areas such as export and product innovation.

“We were put in touch with Scottish Development International who helped develop strategy and we’re now active in Scandinavia, USA and Australia. Business Gateway also signposted funding available to us, which assisted with the purchase of a court to directly market to customers in the UK.”

David Marshall, CEO of Tennis Scotland said:

“Any initiative that encourages our vision of encouraging more people to play tennis more often is very welcome indeed and we look forward to seeing the development of Padel Tennis, a sport with a rich history in other parts of the globe, within Scotland.”