

# Pagan Osborne appoints new property Sales Director



Leading legal, financial and property specialist Pagan Osborne has announced several key promotions and appointments as it continues to develop its business and operations throughout Edinburgh and Fife.

The company has appointed Karen Turner as its Property Sales Director. Karen has over 20 years' experience in the property industry previously holding senior positions at Balfour & Manson and Morton Fraser. Her role will include strategic and operational management of Pagan Osborne's property shops and services in Edinburgh, Cupar, St Andrews and Anstruther. She said:

"I am looking forward to working with Pagan Osborne and using the skills and experiences I have built to date channelling those into its great property business.

"Pagan Osborne is a dynamic legal company and there is already a fantastic team in place who I will relish the opportunity to work alongside while we continue to develop the property offering."

Also joining the board of directors is Audrey Dishington, previously an associate at Pagan Osborne. Audrey has been appointed Client Development Director and Partner and is tasked with managing the delivery of legal services. She will further develop the client-focussed, knowledgeable team with an emphasis on new client service innovations. Audrey joined Pagan Osborne 18 years ago in the letting department and has developed her career within the business since then. She said:

“I am delighted to take on the challenge of my new position at Pagan Osborne. Throughout the course of my career I have been part of the business evolving to meet the needs of our clients and my new position will allow me to lead our great team of specialists with that expertise and knowledge.”

Private Client Partner Elizabeth Calderwood will join Audrey and Karen on the board as Shareholder Representative, alongside Alan Irvine as Non-executive Director. Alan has been working as a consultant with Pagan Osborne supporting the management team with an organisational and strategic review of the business and will continue to deliver his external insight in this new role.

Alistair Morris, Chief Executive of Pagan Osborne, said:

“As part of a wider review of our business operations, we are delighted to announce these key appointments to our senior team. Karen Turner has built a stellar reputation in the property industry over two decades and brings with her fantastic knowledge and insight. The additional appointment of Alan Irvine, alongside Elizabeth Calderwood’s new position, will bring invaluable client service experience and balance to our management board.

“As a company, we have a strong belief that people are our greatest asset and Audrey’s rise through the business is a shining example of this commitment to everyone at Pagan Osborne .”

As part of the organisational review further key promotions have also been made throughout other teams. In the property team, Lyndsey Beckwith and Stuart Brown of the Edinburgh sales office have been promoted to Senior Negotiator and Valuer respectively. Linda Black has been promoted to Head of Property Sales and Letting Fife, Elspeth Rhind to Letting Supervisor, Jen Montgomery to Letting Agent and Katy Lee to Trainee Negotiator.

In addition, Elaine Del Valle is now an associate and Alex Reynolds has been promoted to Senior Marketing Executive.

Alistair Morris added:

“These positive changes are a great way for us to develop our business and continue to evolve so as to best respond to our clients’ needs.

“In an ever-changing marketplace we know we cannot rest on our laurels but need to keep pace with and exceed our clients’ expectations. That is why I am delighted we are in a position to be able to expand and diversify our top level management with a mixture of home grown talent and outside expertise.

“I am confident that these additions and promotions, along with developments in the wider business, will give us the strategic momentum needed to continue providing a first class service to our clients.”

A further six appointments have been made recently. Isla Horsburgh and Helen Moist join the Fife team as Open Letting Agents. Amy Alexander joins Pagan Osborne as a newly qualified solicitor and Rebecca Marshall and Helen Nicoll as paralegals in the conveyancing department. The business has also appointed Chris Duff as IT Systems Analyst.

Pagan Osborne recently moved its Edinburgh office to a new location on George Street and has invested in significant improvements to its property branches in in St Andrews.

Pagan Osborne has six offices across Edinburgh and Fife and over 100 members of staff.

For more information visit [www.paganosborne.com](http://www.paganosborne.com).