## **ESPC** are winners!



Last night was a great night for ESPC and they are swinging from their chandeliers today!

- ESPC won the Best Support Team Award at the Scottish Legal Awards.
- ESPC was highly commended in the category of Member Business of the Year at the Edinburgh Chamber of Commerce Awards

For ESPC, the leading property marketing firm in Edinburgh, Lothians and Fife, 29 March 2012 will go down in the company's history as a memorable evening. At two separate award events in the city the recent success of the company was recognised.

At the Scottish Legal Awards, ESPC won the Lane Agency Best Support Team of the Year. This award is open to in-house teams or companies that support law firms in delivering excellent services to their clients. The judges praised the turnaround in the business in challenging market conditions and the focus on providing quality service to solicitors and their clients.

The Edinburgh Chamber of Commerce Award for Member Company of the Year is presented to a member who can demonstrate allround business excellence. The judging process focused on financial performance, contribution to the development of their industry, future objectives and specific strategies driving business growth. ESPC was highly commended and runnerup to another great Edinburgh institution, Edinburgh Castle.

Commenting on this successful night ESPC Chief Executive Malcolm Cannon said: - "We were delighted with the nominations that put us alongside such prestigious companies as Edinburgh Castle, First Scottish and Edinburgh Airport. To win one award and be highly commended in another is a fantastic result.

"The team at ESPC has been working very hard over the last two years to turn around the fortunes of the company. We have exceeded our targets in terms of profitability, market share and growth in brand awareness. We look forward to 2012 bringing further success to the company and, just as importantly, our member firms."